

MAXIMUM LIABILITY BONUS (SMALL GROUP LEVEL-FUNDED)

Eligible groups: New or converted level-funded medical plans (up to 50 eligible employees) with five (5) or more enrolled employees located in Nebraska & Iowa. Effective dates July 1st 2023 through January 1, 2024.

New Sales and Conversion Bonus: Brokers will receive a bonus of \$125 for each enrolled employee in eligible medical groups sold during the bonus period.

Bonus Example: An eligible broker sells 4 new eligible medical groups having a total of 100 enrolled employees with effective dates during the bonus period. The same broker converts 2 existing eligible medical groups having a total of 50 enrolled employees with effective dates during the bonus period. That makes the broker eligible for a bonus of \$18,750.

Terms & Conditions

1. Groups eligible for this bonus are new Medica level-funded medical groups or existing Medica ACA fully insured groups (who convert):
 - a) Have up to 50 eligible employees
 - b) Have effective dates from July 1st, 2023 to January 1st, 2024
 - c) Are located anywhere in the Nebraska & Iowa service area
2. All sold business must be active and the selling broker must remain the broker of record on January 31st 2024 to be included in the bonus calculations.
3. The enrolled employee counts will be derived from the number of enrolled employees as of the group's effective date. Medica's determination of group and enrolled employee count is final.
4. Only licensed, appointed brokers contracted with Medica are eligible for the bonus
5. This program applies only to the broker of record on the policy, not the FMO that may assist with the enrollment. The broker must be the broker of record and hold an appointment with Medica at the time the bonus is paid.
6. No maximum.

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