



# Q4 Medicare Supplement bonus

Boost your earnings before year-end.

## Tier 1



**10+ policies**

(underwritten or open enrollment plan N)

**\$200** bonus per policy  
underwritten

**\$25** bonus per policy  
open enrollment

**\$100** bonus per policy  
open enrollment Plan N

## Tier 2



**20+ policies**

**\$250** bonus per policy  
underwritten

**\$25** bonus per policy  
open enrollment

**\$150** bonus per policy  
open enrollment Plan N

## Tier 3



**30+ policies**

**\$300** bonus per policy  
underwritten

**\$25** bonus per policy  
open enrollment

**\$200** bonus per policy  
open enrollment Plan N

Contact me for more information:



# features and guidelines

## Our Medicare Supplement plans are easy to sell<sup>1</sup>

Your customers get:

- MultiDiscount<sup>2</sup> options that really add up. Includes a 7% household discount or 10% dual household discount, 10% annual pay discount, 5% activity tracker discount and more.
- Three underwriting classes for more savings.
- Access to Active&Fit Direct™<sup>3</sup> with a choice of 10,000+ fitness centers and 800+ on-demand workout videos.
- No network restrictions or referrals for specialists needed.
- Access to Amplifon Hearing Health Care®<sup>3</sup> with discounts on over 1,200 hearing aids and fixed out-of-pocket costs.
- Guaranteed renewals and coverage that increases as Medicare deductibles and coinsurances increase.
- No waiting period or paperwork to file. Customers present their Medicare Supplement ID card and benefits are paid directly to the doctor or hospital.

## Bonus campaign guidelines

- At least ten underwritten or open enrollment Plan N plans must be sold from **October 1, 2024, through December 31, 2024**, to receive a bonus on open enrollment business. Once the requirements have been met, the bonus will apply to all sales made during the bonus period.
- Qualifying Medicare Supplement sales include underwritten and open enrollment issued plans.
- Plans must be issued and in force for a minimum of 90 days, with premium paid, to qualify for the bonus.
- Once an agent sells 20 or more underwritten or open enrollment Plan N policies, the Tier 2 bonus amounts will apply to all qualifying policies sold within the bonus period. Once an agent sells 30 or more underwritten or open enrollment Plan N policies, the Tier 3 bonus amounts will apply to all qualifying policies sold within the bonus period.
- Agents must be appropriately licensed and appointed by the insurer, National Health Insurance Company or American Heritage Life Insurance Company, for which the product was sold and on the date the sale was made and bonus paid.
- Bonus payments will be made to the same agent or agency that receives commissions for the sales of Allstate Health Solutions Medicare Supplement insurance plans.
- Bonus money will be considered taxable income and reported on recipient's FORM 1099-MISC.
- Bonuses will be paid no more than 100 days following the end of the bonus campaign.
- All usual commission and persistency rules apply.
- Allstate Health Solutions reserves the right to cancel, suspend, and/or modify the bonus campaign at any time, as well as to make the final decision on all payments.

Agent use only. Not for distribution to consumers. | **The Medicare Supplement bonus is not available in MN, MT and WI.**

<sup>1</sup> Applicants must be eligible to receive Medicare in the following states: AK, AL, AR, AZ, CA, CO, DC, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MD, MI, MO, MS, NC, ND, NE, NJ, NM, NV, OH, OK, OR, PA, SC, SD, TN, TX, UT, VA, WV, WY. | <sup>2</sup> Discount availability and conditions vary by state. Not all discounts are available in all states. Restrictions may apply. See your state's brochure for more details. | <sup>3</sup> Active&Fit Direct™ and Amplifon Hearing Health Care® are discount programs and are not insurance.

Allstate Health Solutions is a marketing name for products underwritten by National Health Insurance Company, Integon National Insurance Company, Integon Indemnity Corporation and American Heritage Life Insurance Company.

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