



# Boost Your Earning Potential

Take advantage of our Annual Independent Producer Bonus Program for FIAs. Elevate your earnings by selling The Standard’s annuities.



## Earn More With Our 2025 Annuity Bonus Program

Earn up to an additional 1.50% in bonus commission for your Fixed Index Annuity sales this entire year. We’ll count all issued from Jan. 1, 2025 through Dec. 31, 2025. **Start earning more — submit your application today!**

### Eligible Types of Fixed Index Annuity Products:

- Enhanced Choice Index 5, 7 and 10 (ECI Plus and ECI Select)
- Index Select Annuity 5, 7 and 10

### How the Bonus Program Works:

- All eligible premium will qualify for the highest bonus level achieved during the bonus program period.
- Business must be issued between Jan. 1, 2025 — Dec. 31, 2025.
- This offer is only available for independent producers not selling through a broker dealer or bank.

Sales Tiers	Bonus
\$1,000,000 – \$1,999,999	<b>0.75%</b>
\$2,000,000 – \$2,999,999	<b>1.00%</b>
\$3,000,000 – \$3,999,999	<b>1.25%</b>
\$4,000,000+	<b>1.50%</b>

## Keep Reading for More Program Details

## Independent Producer Bonus Program Details:

- Excludes free-looked contracts, policies surrendered within the first 12 months, and death within the first 12 months.
- Bonuses will be paid within 45 days after quarter end.
- Producer must be appointed by The Standard and in good standing to receive this compensation.
- Only the products listed above are eligible to count towards the Bonus Program. Product availability may vary by state or intermediary.
- An independent producer's eligibility for the Bonus Program may be dependent upon their employer's policies.

Annuity product sales must be appropriate, suitable and in the client's best interest based upon a comprehensive evaluation of the customer's financial needs, insurance needs and objectives.

We reserve the right, in our sole discretion, to terminate, modify, or suspend, in whole or in part, the Bonus Program at any time for any reason. Please note that you will be responsible for determining if your receipt of any compensation under the terms of this Bonus Program is consistent with any current or future state or federal regulatory requirements.

**Annuity Sales Support: 800.378.4578 | [annsales@standard.com](mailto:annsales@standard.com)**

Standard Insurance Company | 1100 SW Sixth Avenue, Portland, OR 97204 | [standard.com](http://standard.com)

The Standard is a marketing name for StanCorp Financial Group, Inc. and subsidiaries. Insurance products are offered by Standard Insurance Company of Portland, Oregon in all states except New York. Product features and availability vary by state and are solely the responsibility of Standard Insurance Company.

The Enhanced Choice Index Plus is a product of Standard Insurance Company; availability varies by state. Contract: ICC17-SPDA-IA(01/17), SPDA-IA(01/17), SPDA-IA(01/17)FL, SPDA-IA(01/17)CA. Riders: ICC23-R-GMDB-IA, R-GMDB-IA, ICC17-R-PTP, ICC21-R-PTP-C, ICC17-R-GMAB-IA, ICC17-R-MVA-IA, ICC17-R-TCB-IA, ICC17-R-NHB-IA, ICC17-R-ANN-IA, ICC17-R-DB-IA, ICC17-R-ANNDW, ICC17-R-POF-IA, ICC20-R-IRA, ICC20-R-Roth IRA, ICC20-R-QPP, R-PTP, R-PTP-C, R-GMAB-IA, R-MVA-IA, R-TCB-IA, R-NHB-IA, R-TCB-NHB-IA-SD, R-ANN-IA, R-DB-IA, R-ANNDW, R-POF-IA, R-IRA, R-Roth IRA, R-QPP, R-GMAB-FL, R-MVA-FL, R-ANN-FL, R-IRA-FL, R-Roth IRA-FL, R-QPP-FL, R-DB-IA-FL, R-GMAB-CA, R-NHB-IA-CA, R-TCB-IA-CA. This product includes an MVA provision.

The Enhanced Choice Index Select is a product of Standard Insurance Company; availability varies by state. Contract: ICC17-SPDA-IA(01/17), SPDA-IA(01/17), SPDA-IA(01/17)FL, SPDA-IA(01/17)ND. Riders: ICC17-R-PTP, ICC21-R-PTP-C, ICC17-R-GMAB-IA, ICC17-R-MVA-IA, ICC17-R-TCB-IA, ICC17-R-NHB-IA, ICC17-R-ANN-IA, ICC17-R-DB-IA, ICC17-R-ANNDW, ICC17-R-POF-IA, ICC20-R-IRA, ICC20-R-Roth IRA, ICC20-R-QPP, R-PTP, R-PTP-C, R-GMAB-IA, R-MVA-IA, R-TCB-IA, R-NHB-IA, R-TCB-NHB-IA-SD, R-ANN-IA, R-DB-IA, R-ANNDW, R-POF-IA, R-IRA, R-Roth IRA, R-QPP, R-GMAB-FL, R-MVA-FL, R-ANN-FL, R-IRA-FL, R-Roth IRA-FL, R-QPP-FL, R-DB-IA-FL. This product includes an MVA provision.

The Index Select Annuity is a product of Standard Insurance Company; availability varies by state. Contract: ICC17-SPDA-IA(01/17), SPDA-IA(01/17). Riders: ICC17-R-PTP, ICC17-R-GMAB-IA, ICC17-R-MVA-IA, ICC17-R-TCB-IA, ICC17-R-NHB-IA, ICC17-R-ANN-IA, ICC17-R-DB-IA, ICC17-R-ANNDW, ICC17-R-POF-IA, ICC17-R-IRA, ICC17-R-Roth IRA, ICC17-R-QPP, R-PTP, R-GMAB IA, R-MVA-IA, R-TCB-IA, R-NHB-IA, R-TCB/NHB-IA-SD, R-ANN-IA, R-DB-IA, R-ANNDW, R-POF-IA, R-IRA, R-Roth IRA, R-QPP. This product include an MVA provision.

Surrender charges may apply to withdrawals during the surrender period. A 10% IRS penalty may apply to withdrawals prior to age 59½. Annuities are not guaranteed by any bank or credit union and are not insured by the FDIC or any other governmental agency. The purchase of an annuity is not a provision or condition of any bank or credit union activity. Some annuities may go down in value. The guarantees of an annuity are based on the financial strength and claims-paying ability of Standard Insurance Company. An annuity should not be purchased as a short-term investment.